

MY FAMILY VINEYARDS
 FLASH REPORT
 For the year ending December 31, 2007

Key Performance Indicators	JANUARY			FEBRUARY			MARCH			APRIL			MAY			JUNE		
	Act	Target	% of	Act	Target	% of	Act	Target	% of	Act	Target	% of	Act	Target	% of	Act	Target	% of
Finance																		
Collection Days		45	0%			0%	-		0%	-		0%	-		0%	-		0%
Marketing and Sales																		
Number of visitors	100	100	100%	100	100	100%	300	150	200%	-	200	0%	###	300	722%	-	400	0%
KPI name - for this CSF put here 2	-	2	0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 3	-	3%	0%	0%		0%	0%		0%	0%		0%	0%		0%	0%		0%
KPI name - for this CSF put here 4	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 5	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
Customers																		
KPI name - for this CSF put here 1	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 2	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 3	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 4	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
Vineyards																		
KPI name - for this CSF put here 1	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 2			0%			0%			0%			0%			0%			0%
KPI name - for this CSF put here 3			0%			0%			0%			0%			0%			0%
Cellar																		
KPI name - for this CSF put here 1			0%			0%			0%			0%			0%			0%
KPI name - for this CSF put here 2			0%			0%			0%			0%			0%			0%
KPI name - for this CSF put here 3			0%			0%			0%			0%			0%			0%

MY FAMILY VINEYARDS

FLASH REPORT

For the year ending December 31, 2007

Key Performance Indicators	JULY			AUGUST			SEPTEMBER			OCTOBER			NOVEMBER			DECEMBER		
	Act	Target	% of	Act	Target	% of	Act	Target	% of	Act	Target	% of	Act	Target	% of	Act	Target	% of
Finance																		
Collection Days	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
Marketing and Sales																		
Number of visitors	-	400	0%	-	400	0%	-	400	0%	-	400	0%	-		0%	-		0%
KPI name - for this CSF put here 2	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 3	0%		0%	0%		0%	0%		0%	0%		0%	0%		0%	0%		0%
KPI name - for this CSF put here 4	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 5	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
Customers																		
KPI name - for this CSF put here 1	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 2	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 3	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 4			0%			0%			0%			0%			0%			0%
Vineyards																		
KPI name - for this CSF put here 1	-		0%	-		0%	-		0%	-		0%	-		0%	-		0%
KPI name - for this CSF put here 2			0%			0%			0%			0%			0%			0%
KPI name - for this CSF put here 3			0%			0%			0%			0%			0%			0%
Cellar																		
KPI name - for this CSF put here 1			0%			0%			0%			0%			0%			0%
KPI name - for this CSF put here 2			0%			0%			0%			0%			0%			0%
KPI name - for this CSF put here 3			0%			0%			0%			0%			0%			0%

MY FAMILY VINEYARDS

DATA COLLECTION FOR KPI's

FINANCE

For the year ending December 31, 2007

Measure	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Critical Success Factor - CASH FLOWS													
Beg A/R	-	-	-	-	-	-	-	-	-	-	-	-	-
End A/R	-	-	-	-	-	-	-	-	-	-	-	-	-
Avg A/R	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales on Credit	-	-	-	-	-	-	-	-	-	-	-	-	-
Avg Collection Days	#DIV/0!	-	-	-	-	-	-	-	-	-	-	-	-

Critical Success Factor - NAME HERE

KPI name - for this CSF put here 1													0
KPI name - for this CSF put here 2													0
KPI name - for this CSF put here 3													0%
KPI name - for this CSF put here 4													0

MY FAMILY VINEYARDS

DATA COLLECTION FOR KPI's

MARKETING AND SALES

For the year ending December 31, 2007

Measure	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
More visitor traffic													
Number of visitors	100	200	250	100	175	250	300	400	390				2165
KPI name - for this CSF put here 2													0
KPI name - for this CSF put here 3													0%
KPI name - for this CSF put here 4													0
KPI name - for this CSF put here 5													0
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 6													0
KPI name - for this CSF put here 7													0
KPI name - for this CSF put here 8													0
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 9													0
KPI name - for this CSF put here 10													0
KPI name - for this CSF put here 11													0
KPI name - for this CSF put here 12													0

MY FAMILY VINEYARDS

DATA COLLECTION FOR KPI's

CUSTOMERS

For the year ending December 31, 2007

Measure	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 1													-
KPI name - for this CSF put here 2													-
KPI name - for this CSF put here 3													-
KPI name - for this CSF put here 4													-
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 5													-
KPI name - for this CSF put here 6													-
KPI name - for this CSF put here 7													-
KPI name - for this CSF put here 8													-
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 9													-
KPI name - for this CSF put here 10													-
KPI name - for this CSF put here 11													-
KPI name - for this CSF put here 12													-

MY FAMILY VINEYARDS

DATA COLLECTION FOR KPI's

VINEYARDS

For the year ending December 31, 2007

Measure	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 1													-
KPI name - for this CSF put here 2													-
KPI name - for this CSF put here 3													-
KPI name - for this CSF put here 4													-
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 5													-
KPI name - for this CSF put here 6													-
KPI name - for this CSF put here 7													-
KPI name - for this CSF put here 8													-
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 9													-
KPI name - for this CSF put here 10													-
KPI name - for this CSF put here 11													-
KPI name - for this CSF put here 12													-

MY FAMILY VINEYARDS

DATA COLLECTION FOR KPI's

CELLAR

For the year ending December 31, 2007

Measure	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 1													-
KPI name - for this CSF put here 2													-
KPI name - for this CSF put here 3													-
KPI name - for this CSF put here 4													-
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 5													-
KPI name - for this CSF put here 6													-
KPI name - for this CSF put here 7													-
KPI name - for this CSF put here 8													-
Critical Success Factor - NAME HERE													
KPI name - for this CSF put here 9													-
KPI name - for this CSF put here 10													-
KPI name - for this CSF put here 11													-
KPI name - for this CSF put here 12													-